

Intermodal carrier is looking for a Terminal Manager for startup operation. We are an agent for a growing and diversified company mid-sized carrier that operates throughout the continental United States. We are currently expanding and seeking aggressive, self-motivated, experienced Terminal Managers in selected markets to draw on their experience and contacts.

We are seeking a professional that has a Shipper following and can provide the right freight.

This is an employee position, not an agent and we will provide you with a competitive salary and benefits. Interested parties should e-mail their resumes to intermodaljob@gmail.com

Job Requirements:

Minimum three years supervisory experience in a multi-level organization including previous management of a day to day station/remote operation

Ability to generate revenue from existing account contacts (solicit, develop and manage new business)

Demonstrated ability to lead team, cooperatively and successfully while dealing with diverse individuals and all levels of the organization

Strong written, verbal, organizational, and problem solving skills

Strong analytical skills, including ability to analyze complex financial documents;

Strong ability to manage workflow with the ability to manage multiple priorities while meeting deadlines

Prevents any unnecessary company charges or liabilities

Manages profitability through minimizing expenses and maximizing terminal revenue

Monitor all terminal spending to ensure that all expenses are consistent with budget

Ensures on-time delivery of pick-ups/deliveries

Resolves issues pertaining to the major functions of the terminal (Payroll, dispatch, safety, etc.)

Supervise all associates within the terminal and ensure that they have all of the tools necessary to complete their given tasks

Prepare timely reports in regards to terminal activity (weekly, monthly, as needed)

MS software, including Word, Excel, PowerPoint and Outlook.

Effectively trains all new hires on the position they will fill and the duties that come along with that position

Communicates with customers regarding freight appointments and any problems or issues

Maintain good rapport with all customers and develop relationships with new customers